



Mergers & Acquisitions

The decision to sell or merge a company can be overwhelming and sometimes emotional. The process requires a great deal of information gathering and analysis, which can create complication and confusion. Because this process includes many complex issues and tough decisions, mishandling the situation due to lack of knowledge could lead to unfavorable results.

At Swink, Fiehler & Company, P.C., we know the potential impact a merger or sale can have on your current and future financial state. We provide personalized solutions to meet your unique needs, designed to simplify the process for you and allow for a smooth transaction. Our experts will provide you with the critical facts you need to make informed decisions about the best alternatives for the future of your company. We are experienced in all phases of mergers, acquisitions and divestitures, making these transitions less risky and more profitable for you, giving you peace of mind.

Our specialized services include:

- Analyzing management, tax and financial issues
- Analyzing risk and insurance aspects
- Facilitating communication among concerned parties
- Formulating and negotiating the transaction
- Performing due diligence
- Planning for a liquidating event
- Representation for sale/divestiture
- Screening of potential buyers
- Valuating the business

Our tax professionals can advise you on structuring a particular transaction to ensure ideal tax efficiency, thus optimizing the price agreement between parties. Through our consultation, we can assist the seller in achieving maximum after-tax proceeds, while helping the buyer to determine a purchase price that is properly positioned for future tax benefits.

As your trusted business advisor, Swink, Fiehler & Company, P.C will guide you throughout the entire process. We'll provide the expertise, objectivity and organization skills to ensure a favorable transaction.

SWINK, FIEHLER & COMPANY, P.C.
Certified Public Accountants & Consultants

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